

# RISHI LASER LIMITED



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CIN: L99999MH1992PLC066412

**15<sup>th</sup> February, 2024**  
**RLL/79/2023-24**

To  
Dy. Manager,  
Corporate Relationship Department,  
BSE Limited,  
25<sup>th</sup> Floor, P. J. Towers, Dalal Street,  
Mumbai-400001.

**BSE Script Code: 526861**

**Sub: Intimation of Investor Presentation - Q3/9M FY 24**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investor Presentation on financials of Q3 / 9M FY24 which will be uploaded on our Website [www.rishilaser.com](http://www.rishilaser.com).

We request you to take note of the same.

Thanking You,

Yours Faithfully,

**For Rishi Laser Limited**

VANDANA  
JITESH  
PATEL

Digitally signed by  
VANDANA JITESH  
PATEL  
Date: 2024.02.15  
17:12:40 +05'30'

**Vandana Patel**  
**Company Secretary**

*Enclosed a/a*

# Investor Presentation



**RISHI LASER LIMITED**

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Key Indicators

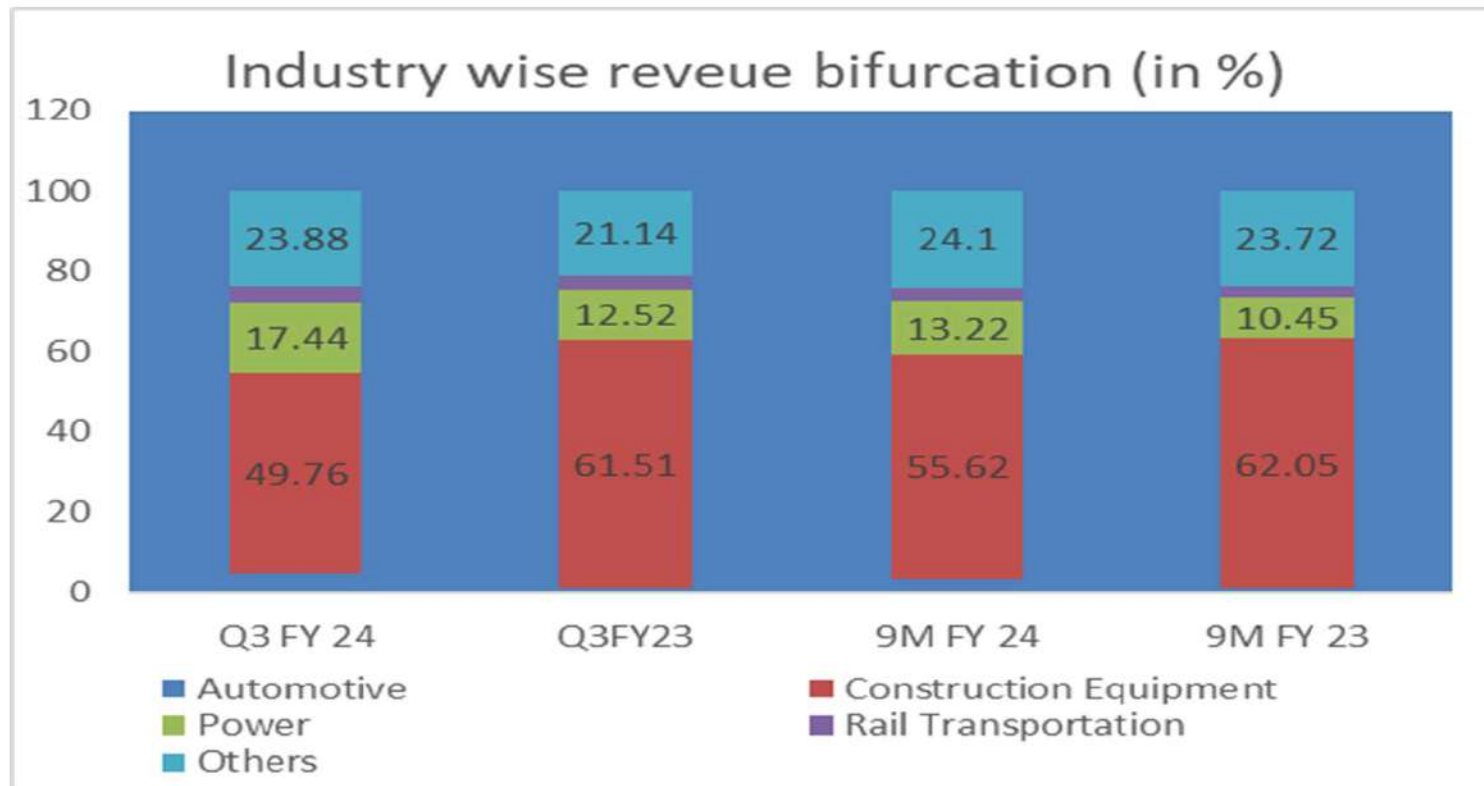


Key Financials



Updates

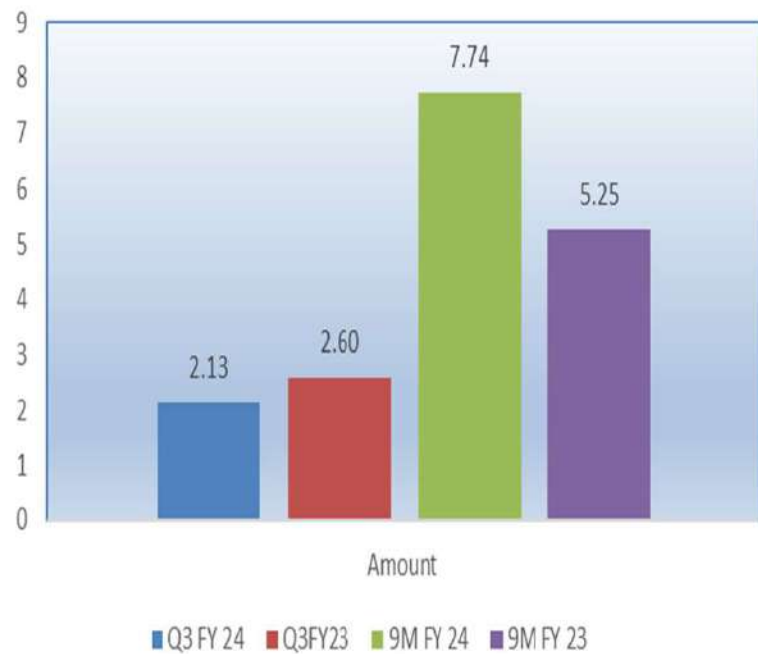
# Key Indicators (1/2)



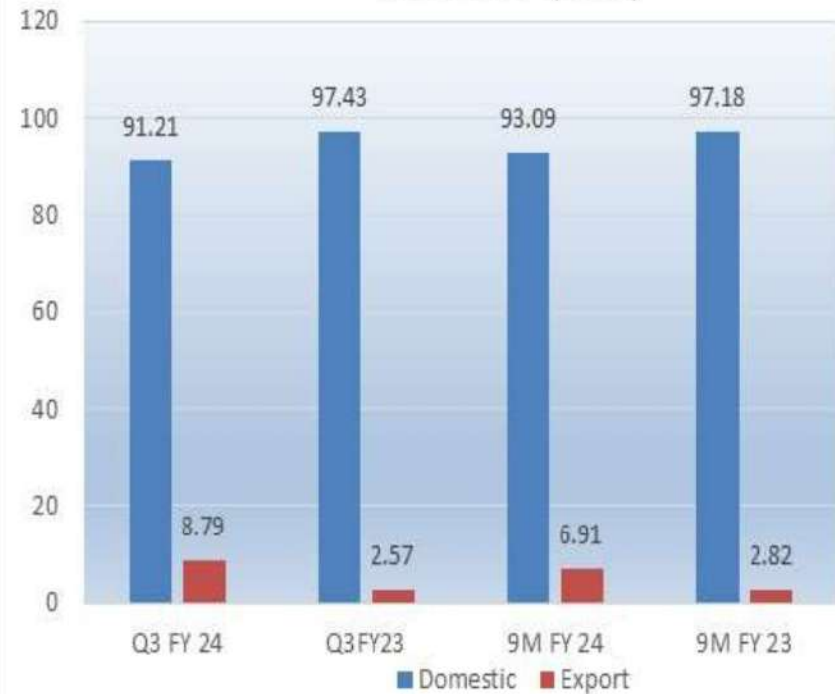
# Key Indicators (2/2)



### Cash Accrual(Rs.in Crs)



### Sales Mix (In %)



# Key Financials (1/2)



RISHI LASER LIMITED

(Rs. in Crores)

Particulars	Q3 FY 24	Q3 FY 23	Change	9M FY 24	9M FY 23	Change	FY 23
REVENUE	31.42	36.13	-13.04%	105.53	100.33	5.18%	134.07
EBIDTA	2.48	3.05	-18.69%	8.90	6.24	42.63%	8.78
<b>EBIDTA %</b>	<b>7.89%</b>	<b>8.44%</b>		<b>8.43%</b>	<b>6.22%</b>		<b>6.55%</b>
PBT	1.48	1.97	-25.00%	5.79	3.09	87.38%	4.60
<b>PBT %</b>	<b>4.71%</b>	<b>5.45%</b>		<b>5.49%</b>	<b>3.08%</b>		<b>3.43%</b>
PAT	1.15	1.94	-41.00%	5.23	3.07	70.36%	4.90
<b>PAT %</b>	<b>3.66%</b>	<b>5.37%</b>		<b>4.96%</b>	<b>3.06%</b>		<b>3.65%</b>



# Key Financials (2/2)



Particular	Q3 FY 24		Q3 FY 23		9M FY 24		9M FY 24		FY23	
	Rs. in Cr	%	Rs. in Cr	%	Rs. in Cr	%	Rs. in Cr	%	Rs. in Cr	%
Revenue from Operation	31.42		36.13		105.53		100.33		134.07	
Raw Material Consumed	17.69	56.30%	20.38	56.41%	60.05	56.90%	58.62	58.43%	77.12	57.52%
Change in WIP	-0.51	-1.62%	0.13	0.36%	-1.37	-1.30%	0.9	0.90%	1.45	1.08%
<b>COGS</b>	<b>17.18</b>	<b>54.68%</b>	<b>20.51</b>	<b>56.77%</b>	<b>58.68</b>	<b>55.61%</b>	<b>59.52</b>	<b>59.32%</b>	<b>78.57</b>	<b>58.60%</b>
Employee benefits Expenses	5.60	17.82%	5.14	14.23%	17.17	16.27%	14.68	14.63%	19.98	14.90%
Other Expenses	6.16	19.61%	7.43	20.56%	20.78	19.69%	19.89	19.82%	26.74	19.94%
Operating Expenses	<b>28.94</b>	<b>92.11%</b>	<b>33.08</b>	<b>91.56%</b>	<b>96.63</b>	<b>91.57%</b>	<b>94.09</b>	<b>93.78%</b>	<b>125.29</b>	<b>93.45%</b>
<b>EBIDTA</b>	<b>2.48</b>	<b>7.89%</b>	<b>3.05</b>	<b>8.44%</b>	<b>8.9</b>	<b>8.43%</b>	<b>6.24</b>	<b>6.22%</b>	<b>8.78</b>	<b>6.55%</b>
Other Income	0.13	0.41%	0.30	0.83%	0.66	0.63%	1.49	1.49%	1.8	1.34%
Interest and Finance Cost	0.48	1.53%	0.75	2.08%	1.82	1.72%	2.48	2.47%	3.15	2.35%
<b>Cash Accruals</b>	<b>2.13</b>	<b>6.78%</b>	<b>2.6</b>	<b>7.20%</b>	<b>7.74</b>	<b>7.33%</b>	<b>5.25</b>	<b>5.23%</b>	<b>7.43</b>	<b>5.54%</b>
Depreciation	0.65	2.07%	0.69	1.91%	1.95	1.85%	2.16	2.15%	2.83	2.11%
Profit Before Tax	<b>1.48</b>	<b>4.71%</b>	<b>1.91</b>	<b>5.29%</b>	<b>5.79</b>	<b>5.49%</b>	<b>3.09</b>	<b>3.08%</b>	<b>4.6</b>	<b>3.43%</b>
Tax Expenses	0.33	1.05%	0.13	0.36%	0.56	0.53%	0.02	0.02%	-0.3	-0.22%
Profit after Tax	<b>1.15</b>	<b>3.66%</b>	<b>1.78</b>	<b>4.93%</b>	<b>5.23</b>	<b>4.96%</b>	<b>3.07</b>	<b>3.06%</b>	<b>4.9</b>	<b>3.65%</b>



# Updates



- Export sales recorded a jump of 197% in Q3 FY24 as against Q3 FY23 and 157% in 9M FY24 as against 9M FY23
- Added a fiber laser (6KW) and a CNC bending machine in Q2 FY24.
- Existing debt was completely repaid in Q2 FY24 making it a debt free company.
- Company raised long term debt of Rs. 3 crores from bank in Q3 FY24.



RISHI LASER LIMITED

# Thank You

**Rishi Laser Limited**

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